TAG INAUGURAL Inclusive Insurance Conference

9th Eastern & Southern Africa Regional Conference on Inclusive Insurance

Theme: Accelerating growth of the insurance sector through inclusivity, client centricity & technology



April 16-18 2024



Radisson Blu Livingstone ZAMBIA

Hosted by:



Supported by:













About the Conference

This conference is the inaugural annual learning and network event on Inclusive Insurance hosted annually by the TAG. The conference is co-hosted with the Pensions and Insurance Authority (PIA) and supported by Munich Re Foundation, FinProbity Solutions and various industry players and stakeholders. The conference also serves that the 9th Eastern and Southern Africa Regional Conference on Inclusive Insurance and brings together international, regional and local professionals who will exchange experiences and discuss a number of key themes and topics on inclusive insurance business.

This conference is a combination of high-quality training and plenary sessions aimed at sharing insights on how to make inclusive insurance profitable and viable. The conference package inclusive preconference workshops, networking cruise, conference panel sessions and a Gala-awards dinner.

The Landscape and Strategy for Inclusive Insurance in Zambia: Insights from Zambia's journey, led by the TAG, towards inclusive insurance market and an up-to-date portrait of the state of the inclusive insurance market in Zambia. Presentation of the outlook of the TAG's new five-year strategy.

- Digital insurance: Exploratory insights and lessons from trends and business models on inclusive digital insurance solutions; taking stock of what has worked and what has not worked in digital inclusive insurance solutions and business models.
- Viability and Profitability of Inclusive insurance: Insights on how to make investments in inclusive insurance pay off. Experiences and lessons learned on how to make inclusive insurance profitable and viable.
- Trends and innovations in inclusive insurance: Exploratory insights and lessons from trends in innovations generating game changers in inclusive insurance.
- Agriculture insurance: Sharing experiences and lessons learned from various inclusive agricultural insurance schemes; taking stock of emerging and promising models.
- **Visions of the future of inclusive insurance:** What is the future outlook of inclusive insurance? What will drive profitability and sustainability of inclusive insurance.

Registration Fees

National (TAG Members)

Early Bird conference fee Register and pay by February 28, 2024	ZMW 5,400
Conference fee From March 1, 2024	ZMW 6,000
Pre-conference workshop	ZMW 1,000
CEO Retreat	ZMW 1,000
Networking Cruise	ZMW 1,500

National (Non-TAG Members)

Early Bird conference fee Register and pay by February 28, 2024	ZMW 7,000
Conference fee	ZMW 8,000
From March 1, 2024	
Pre-conference workshops	ZMW 1,500
CEO Retreat	ZMW 1,500
Networking Cruise	ZMW 1,500

Regional Participants

Early Bird conference fee Register and pay by February 28, 2024	USD 300
Conference fee	USD 350
From March 1, 2024	
Pre-conference workshop	USD 100
CEO Retreat	USD 100
Networking Cruise	USD 100



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Tuesday, April 16, 2024 08:30am-12:30pm

Pre-conference Workshop

Making Agriculture insurance viable & sustainable

Facilitated by:

K.M. Dastur & Company Limited

Facilitator: Erastus Ochieng



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04:00-6:00pm

Welcome and Networking Cruise

Zambezi River





CEO & Senior Executives' Retreat Top line and Bottom line strategies for Inclusive Insurance

Facilitated by FinProbity Solutions

Guest Speakers



Liza Maru Head of Emerging Customer Innovation Britam Kenya



Israel Muchena Managing Director – Life & Agricultural Insurance Hollard Mozambique



Melinda Grace Labao Vice President CARD Pioneer Philippines



Helen Osore Head of Microinsurance APA Insurance Kenya



Moses Siame Managing Director Professional Insurance Cooperation Zambia (PICZ) Zambia

Moderator



Lemmy Manje FinProbity Solutions Rwanda/Zambia

DAY 2



Session 1: Opening and Landscape

Opening Remarks

Official opening



Shipango Muteto President TAG Association Zambia



Registrar Pensions and Insurance Authority Zambia

Keynote Speech

TAG Strategy & Journey

2:00-3:30 pm CAT



Dirk Reinhard Vice Chairman Munich Re Foundation Germany



Lemmy Manje CEO & Founder FinProbity Solutions Rwanda/Zambia



Tea and Coffee



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3:30 - 4:00 pm CAT

Session 2: Trends and Innovations in Inclusive Insurance



Melinda Grace Labao Vice President CARD Pioneer, Philippines



Michal Mutal Senior Advisor AXA Emerging Consumers France



Bert Opdebeeck Founder Microinsurance Master Belgium



Agrotosh Mookerjee Managing Director Risk Shield Zambia

4:00-5:30 pm CAT



Rishi Raithatha Director Vark Consulting United Kingdom

Moderator



Thursday, April 18, 2024

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9:00-10:30 am CAT

Session 3: Making inclusive insurance viable and profitable



Helen Osore Head of Microinsurance **APA Insurance** Kenya



Liza Maru Head of Emerging **Customer Innovation** Britam Kenya



Agnes Chakonta Managing Director Madison Life Zambia



Afua Boahemaa Owusu Founder/Executive Director **Assure Advisors** Ghana



Andrew Nkolola Independent Inclusive **Insurance Expert**

Moderator



Tea and Coffee break



Session 4: Making inclusive digital insurance viable and profitable

11:00 am -12:30 pm CAT



Collins Hamusonde Managing Director ABSA Life, Zambia





Mwangala Mwiya Co-Founder, Hobbiton Technologies Limited Zambia

Mahmed Mansour Amanleek Egypt

Lunch break



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Elias Omondi FSD Africa Kenya Moderator



Session 5: Regulating for inclusivity, innovation and growth of insurance sectors in Africa

2:00 - 3:30 pm CAT



Yizaso Musonda Manager – Market Development Pensions and **Insurance Authority** Zambia



Ali Tareque Parez **ILO Social Finance** Fellow Cambodia, India & Myanmar



Agnes Uwanyiligira **Chief Programs Officer** Access to Finance Rwanda Rwanda



Aisha Baishir **National Commission of** Insurance Nigeria Nigeria



Israel Muchena Managing Director – Life & Agricultural Insurance, Hollard Mozambique

Moderator



Tea and Coffee break



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3:00-3:30 PM CAT

Closing Session: Summary of Conference Insights and Recommendations

4:00-5:30 PM CAT



Brenda Mwanza TAG Board Member Zambia



Dr. Brian Manchishi Deputy Registrar -Insurance Pensions and

Insurance Authority

Zambia



Agnes Chakonta Managing Director Madison Life Zambia





Elias Omondi FSD Africa Kenya





Barbara Chesire AB Entheos Kenya

Moderator



TAG GALA DINNER 7:30-10:30 pm CAT





Microinsurance Technical Advisory Group